



Company Information

EBL-Global was established in 2000 to provide international business support services to companies wishing to expand into overseas markets through direct sales, outsourcing or business partnerships. We have sourcing offices in the UK, Ireland, the Baltics and China and we aim to bring professional services to all our clients, regardless of company size or requirement.

Our directors, promoters and consultants are qualified professionals with broad international business experience.

We have all pioneered new business ventures across diverse markets and have experienced first-hand the difficulties, risks and frustrations – as well as the benefits, profits and cost-savings – involved in locating potential partners, concluding partnering agreements, implementing and managing new ventures.

This shared experience helped us to identify the need for an international business-interface specialist and led to the formation of EBL-Global.

Services

As a first step to helping your business find new partners or customers, key front-end services supplied by **EBL Global** include a networking approach to contact and information management, using existing sources of market intelligence such as:

- Government trade departments
- International chambers of commerce
- Published databases
- A wide range of personal contacts

Having identified potential partners or customers for your business, EBL Global will then manage the process of deal-making through to and beyond its successful completion. This will involve a range of additional services such as:

- Sourcing goods and services (see our [Sample contracts](#))

- Virtual Office Facilities
- Travel and itinerary planning and support
- Trade show attendance
- Support and advice (political, legal and financial) for partnering negotiations
- Translation and interpreting services
- Trading support: marketing, import-export, logistics etc
- Sourcing / procurement of real estate, materials and equipment
- Recruitment of offshore personnel
- Assistance with relocation

Our innovative and holistic approach achieves valuable results by:

- Combining a range of information, skills and techniques to ensure our clients achieve the greatest possible value from their business infrastructure.
- Providing professionals who enable the successful implementation of projects and partnering agreements.
- Providing on-going trading support to ensure the successful take-off and growth of new business ventures.
- Sourcing high quality goods and services to meet our clients' needs.

Outsourcing

It is becoming more apparent that manufacturing costs in the West are on the increase, resulting in additional pressure on the margins of manufacturers, wholesalers and retailers.

Through our international network of offices, **EBL Global** is ideally situated to source high-quality goods and services for our clients at the best possible price.

Our track record to-date shows that we are skilled in sourcing a wide variety of goods and services (please refer to our [Sample contracts](#) section for examples).

We can source, plan factory visits, oversee production, offer third party quality inspections (SGS etc), process orders and ensure shipping and export paperwork is correct, giving our clients a seamless and worry-free service.

EBL Global will remove the hassle of trading internationally with different business cultures and legal systems and therefore free up your purchasing personnel's time, allowing them to concentrate on more profitable tasks.

Relocation

Companies are increasingly facing greater operational and financial challenges. Manufacturing and Service Industries are looking to off-set these challenges by relocating all or part of their core activities. Identifying and relocating to countries that can provide them with not only, cost effective labour rates, but also opportunities for growth, lower material costs, and provide them with advantageous tax structures.

Global Off-shoring can be a strategic move that rapidly expands a company's competitive and service capabilities. However, there are organizational considerations that must be addressed to accommodate all the stakeholders. A key component to off-shoring and lowering costs is that it should not impair a company's ability to provide the quality of service its customers expect.

EBL Global can assist you at every stage throughout the decision making process. We have developed unique competitive strategies that have made our operations a great success within China and in other overseas markets. Our team of consultants are highly skilled at providing a service to companies transitioning to a more competitive platform.

Representation

EBL Global's professional team have extensive experience in starting up companies and are skilled at representing the needs of clients in many countries.

If you are considering the need to relocate all or part of your company's activities or to establish a local representation in a particular country, EBL Global can advise you on both the advantages and the pitfalls and we can assist you in the arduous task of getting established in a foreign land.

We have experience in many countries with very different cultures in different parts of the globe, and we can help to smooth the way for any company which needs representation by reliable professionals.

Sample Contracts

The following are just some of the out-sourcing projects that **EBL Global** has successfully carried out on behalf of clients world-wide.

This is not an exhaustive list, so please feel free to [contact us](#) regarding your particular needs.

Electrical Goods

DVDs	UK, Finland, USA, Spain
Plasma TV	UK, Finland
Air Conditioners	UK, Lithuania, USA
Electrical hair products	UK
Inverters	Turkey
Rectifiers	Turkey
Batteries	Turkey
Q-matic banking machines	Turkey

Tooling

Thermoforming tooling	Belgium
Press tools	UK, Ireland, USA

Punch tools
Injection Moulds

Ireland
Hungary

Machinery

Plastic bag machines
Incubators
Plastic extrusion machines
Ice cream machines
Nail machines
Bottle extrusion machines
UPVC machines

Kuwait, UK, Ghana
Kuwait
Kuwait
Kuwait
Ghana
Ghana
UK, Ireland

Miscellaneous

Locks	UK, USA
Security gates	South Africa
Mini grills / BBQs	Finland, UK
Bentonite	Finland
WC hardware	Finland
LPG tanks	Turkey
Chandlery equipment	Australia, USA
Quad bikes	UK, Ireland, Finland
Parquet flooring	Estonia
FEP / PFA Sleeving	UK
Environmentally Friendly Chemicals	UK
Hydraulic Cylinders	Italy
Food Ingredients	Poland

Strategic Partners

EBL Global is delighted to announce a co-operation agreement with PW Partners of Estonia.

PW Partners is a professional management consulting company established in 1992, which has achieved a market leader reputation among Estonian consulting firms.

Its core service areas include market research, business plans, strategies and development plans, organisational development and project management.

For further information, please visit the [PW Partners](#) website.

Suppliers

If you are interested in becoming a supplier to European Business Link clients, please contact us with details of your product line, quality systems and certifications, using the form in the [contact us](#) section.

EBL welcomes manufacturers and suppliers from all disciplines and can assure your company that we will provide full and professional representation of your products and services to our world-wide network of clients.

供应商

您想成为**欧洲商业在线**的供应商吗？请在[联系我们](#)表格中填写贵司的产品范围，质量体系，产品认证。

EBL 欢迎各类工厂及供应商，并向我们全球委托人提供有关贵司产品及服务的专业代理。