



Looking to Source Products in China?

Are you a business owner or manager struggling to maintain healthy profits due to the rising cost of goods? Maybe you've thought about sourcing from China – where you'll pay a lot less.

At EBL Global, we specialise in helping businesses source products and materials direct from approved manufacturers in China. In particular, we have helped several clients source pre-finished steel coils, galvanised coils and aluminium extrusions at very competitive prices.

From our offices in China, our team of English-speaking product sourcing specialists act on your behalf as your buyer, negotiator and quality controller. Their job is to make sure you get the right products, at the right price, and at the right time.

From our satellite offices covering 24 countries and several languages, we liaise closely with you to give you the help and support you need to source products and materials direct from China. We're proud of the service we provide as it helps you reduce your costs, grow your profits and compete more effectively.

FREE Quotation

To request a FREE Quotation for products or materials from approved manufacturers in China, please [enter your details here](#).

Or to find out more about sourcing from China, please e-mail info@ebl-global.com.

Pre-finished Steel Products from EBL Global

EBL Global source from experienced Steel manufacturers in China. Staff from our factories have experience second to none in the design, production and distribution of all types of Steel products to markets in the UK & Ireland and across Europe.

We offer a wide range of high quality Steel products as well as other raw materials and finished products such as:

- GI, Galvanized steel coil. Can be supplied according to different standards.

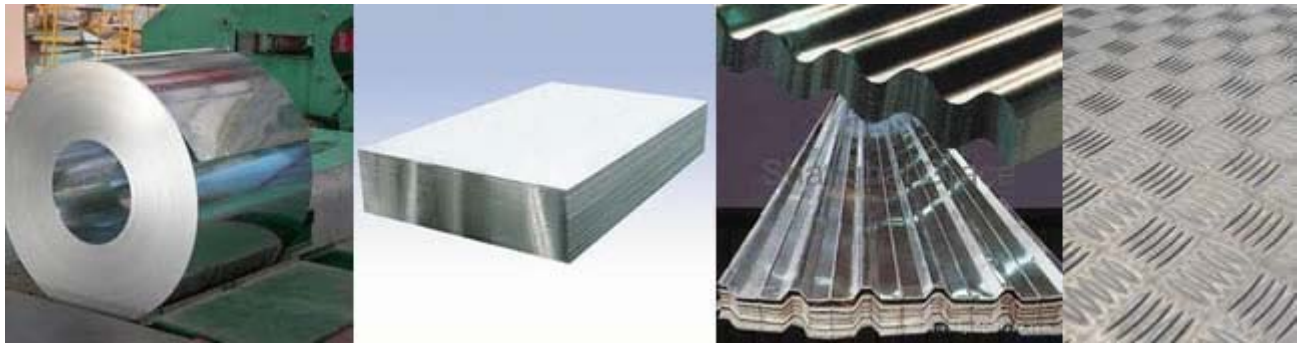


- PPGI, Pre-painted Galvanized steel coil, suitable for construction and the electrical appliance.
- PPGL, Pre-painted Aluzinc steel coil, suitable for construction and the electrical appliance.
- GL Aluzinc steel coil.
- Steel rod - cold drawn and construction standard available.

Since our conception in the year 2000, EBL Global have fulfilled many hundreds of orders for satisfied customers in the UK & Ireland, and many countries across the world!

Whatever your requirement is EBL Global can meet it.

Aluminium Products from EBL Global



EBL Global was set up as a specialist supplier of custom aluminium products. We source from experienced aluminium extrusion and fabrication specialists in China as well as leading Mills to ensure that customers have the best possible, reliable supply of quality aluminium products at the right price. Staff from our factories are drawn from the aluminium industry and have experience second to none in the design, production and distribution of aluminium products and extruded aluminium profiles to markets in the UK & Ireland and across Europe.

We offer a wide range of high quality, finished aluminium products including extrusions, powder coated profiles, anodised or machined extrusions, finished panels, Glass panels, Plastics, or raw materials. We also supply flat sheets and coils to meet your exact specification at very competitive prices. EBL Global can supply the right specification of any products for your market sector including the following..

- Aluzinc
- Aluminium
- Extrusions
- Profiles
- Sheets
- Coils
- Tread plate
- Corrugated panels
- Fabrications
- Machines parts
- Castings



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Our Promise

You know from experience that dealing with new suppliers can bring it's problems – especially when it comes to sourcing products overseas. You have many concerns including delivery time, quality and price.

That's why, when you become a client of EBL Global, we give you a 10-Point Promise. This gives you confidence and peace of mind that you will receive quality products, on time and at the best possible price.

Our 10-Point Promise is as follows:

1. **Quality Goods.** We promise to provide you with quality goods which are manufactured to your exact specifications. We can arrange for an independent third-party quality inspection of your goods before they leave the factory. We only work with manufacturers who have recognised quality certifications including ISO9001 / 2, etc.
2. **Independent Sourcing.** As independent sourcing specialists, we promise that EBL Global have no affiliation with any specific manufacturing companies. Being independent ensures that our clients receive competitive quotes, quality products and real value for money.
3. **Trusted Manufacturers.** We promise to only source products from trusted manufacturers. Our managing director, Gary McBlain or one of our senior staff, visits every factory that we deal with, in person, to ensure that they have the capacity, skills and experience to provide your goods on time and in accordance with your specification. Upon request, we can provide you with a certificate of authorisation from the manufacturer of the goods. This certificate provides evidence that EBL Global are authorised to supply goods from that manufacturer.
4. **Confidentiality.** We promise that all of your business dealings with EBL Global will be treated in the strictest confidence. We offer our clients a Non-disclosure Agreement. This gives you peace of mind that your supply source is kept confidential.
5. **Personal Contact.** We promise that you will always get to speak to your account manager who can deal with your enquiry in person. We work closely with our clients to ensure that they get personal care, and attention to detail. We have developed close working relationships with many of our international clients. We always supply our mobile numbers so we can be contacted at a time which suits you.
6. **Professional Approach.** We promise to handle all of your business in a professional manner. We have been doing business internationally for over 20 years and trading with China since 2000. Our experience, knowledge and training helps to ensure that you receive a quality service from a firm of trusted business professionals.
7. **Business Credentials.** When you deal with EBL Global, we promise that you are dealing with a real company who specialises in product sourcing. Our managing director, Gary McBlain, has over 20 years experience in the field of engineering and design. With a registered office in China, we are required by Chinese law to provide the Chinese Embassy in London with a Certificate of Company Registration. This certificate is verified by a public notary in the UK every year. This provides proof that we are a legitimate business and helps to protect you against fraud.

8. **Direct Links.** Once you become a client of EBL Global, we promise to give you full and direct access to our team of English speaking staff in our office in China. This lets you place orders and make enquiries quickly and efficiently. Our staff are always on hand to answer your queries and resolve any issues that may arise. Using today's internet technology, if requested, we can set up a direct progressing facility for you so that you receive all your quotations and orders in one file on your computer, automatically updated by our staff.
9. **Secure Shipping.** We promise to do everything possible to ensure that your goods are transported securely from China to you. All shipments come with a Bill of Lading, providing you with evidence of a valid contract of carriage. All shipments will include a full set of documents including Certificate of Origin, Fumigation Certificate (where required), Detailed Packing List and a Detailed Invoice. All shipping documents are stamped and signed by EBL Global.
10. **Insurance.** We promise to do everything possible to ensure that your goods are delivered to you in good condition. With Cost, Insurance & Freight (CIF) your goods are fully insured against damage and loss. You also have the option to make your own shipping arrangements via FOB terms.

FREE Report – 7 Steps to Successfully Sourcing Products From China

Discover what to do and what to avoid when sourcing products and materials from China.

This special report is brought to you by Gary McBlain, the Managing Director of EBL Global. With many years experience in sourcing products and materials from China, Gary is a well-respected expert in his field.

Following this advice means you're well-informed and one step ahead of your competitors.

Company History

EBL-Global was established in 2000 to provide international business support services to companies wishing to expand into overseas markets through direct sales, outsourcing or business partnerships.

We have sourcing offices covering 24 countries and aim to bring professional services to all our clients, regardless of company size or requirement.

Our directors, promoters and consultants are qualified professionals with broad international business experience.

We have all pioneered new business ventures across diverse markets and have experienced first-hand the difficulties, risks and frustrations – as well as the benefits, profits and cost-savings – involved in locating potential partners, concluding partnering agreements, implementing and managing new ventures.

This shared experience helped us to identify the need for an international business-interface specialist and led to the formation of EBL-Global.

Services

As a first step to helping your business find new partners or customers, key front-end services supplied by **EBL Global** include a networking approach to contact and information management, using existing sources of market intelligence such as:

- Government trade departments
- International chambers of commerce
- Published databases
- A wide range of personal contacts

Having identified potential partners or customers for your business, EBL Global will then manage the process of deal-making through to and beyond its successful completion. This will involve a range of additional services such as:

- Sourcing goods and services (see our [Sample contracts](#))
- Virtual Office Facilities
- Travel and itinerary planning and support
- Trade show attendance
- Support and advice (political, legal and financial) for partnering negotiations
- Translation and interpreting services
- Trading support: marketing, import-export, logistics etc
- Sourcing / procurement of real estate, materials and equipment
- Recruitment of offshore personnel
- Assistance with relocation

Our innovative and holistic approach achieves valuable results by:

- Combining a range of information, skills and techniques to ensure our clients achieve the greatest possible value from their business infrastructure.
- Providing professionals who enable the successful implementation of projects and partnering agreements.
- Providing on-going trading support to ensure the successful take-off and growth of new business ventures.
- Sourcing high quality goods and services to meet our clients' needs.

Outsourcing

It is becoming more apparent that manufacturing costs in the West are on the increase, resulting in additional pressure on the margins of manufacturers, wholesalers and retailers.

Through our international network of offices, **EBL Global** is ideally situated to source high-quality goods and services for our clients at the best possible price.

Our track record to-date shows that we are skilled in sourcing a wide variety of goods and services (please refer to our [Sample contracts](#) section for examples).

We can source, plan factory visits, oversee production, offer third party quality inspections (SGS etc), process orders and ensure shipping and export paperwork is correct, giving our clients a seamless and worry-free service.

EBL Global will remove the hassle of trading internationally with different business cultures and legal systems and therefore free up your purchasing personnel's time, allowing them to concentrate on more profitable tasks.

Relocation

Companies are increasingly facing greater operational and financial challenges. Manufacturing and Service Industries are looking to off-set these challenges by relocating all or part of their core activities. Identifying and relocating to countries that can provide them with not only, cost effective labour rates, but also opportunities for growth, lower material costs, and provide them with advantageous tax structures.

Global Off-shoring can be a strategic move that rapidly expands a company's competitive and service capabilities. However, there are organizational considerations that must be addressed to accommodate all the stakeholders. A key component to off-shoring and lowering costs is that it should not impair a company's ability to provide the quality of service its customers expect.

EBL Global can assist you at every stage throughout the decision making process. We have developed unique competitive strategies that have made our operations a great success within China and in other overseas markets. Our team of consultants are highly skilled at providing a service to companies transitioning to a more competitive platform.

Representation

EBL Global's professional team have extensive experience in starting up companies and are skilled at representing the needs of clients in many countries.

If you are considering the need to relocate all or part of your company's activities or to establish a local representation in a particular country, EBL Global can advise you on both the advantages and the pitfalls and we can assist you in the arduous task of getting established in a foreign land.

We have experience in many countries with very different cultures in different parts of the globe, and we can help to smooth the way for any company which needs representation by reliable professionals.

Sample Contracts

The following are just some of the out-sourcing projects that **EBL Global** has successfully carried out on behalf of clients world-wide.

This is not an exhaustive list, so please feel free to [contact us](#) regarding your particular needs.

Electrical Goods

DVDs	UK, Finland, USA, Spain
Plasma TV	UK, Finland
Air Conditioners	UK, Lithuania, USA
Electrical hair products	UK
Inverters	Turkey
Rectifiers	Turkey
Batteries	Turkey
Q-matic banking machines	Turkey

Tooling

Thermoforming tooling	Belgium
Press tools	UK, Ireland, USA
Punch tools	Ireland
Injection Moulds	Hungary

Machinery

Plastic bag machines	Kuwait, UK, Ghana
Incubators	Kuwait
Plastic extrusion machines	Kuwait
Ice cream machines	Kuwait
Nail machines	Ghana
Bottle extrusion machines	Ghana
UPVC machines	UK, Ireland
Roll forming machine	UK

Miscellaneous

Mini grills / BBQs	Finland, UK
Bentonite	Finland
WC hardware	Finland, UK, Ireland
LPG tanks	Turkey
Chandlery equipment	Australia, USA
Quad bikes	UK, Ireland, Finland
Parquet flooring	Estonia
FEP / PFA / PET Sleaving	UK, Croatia, USA, Australia
Environmentally Friendly Chemicals	UK
Hydraulic Cylinders	Italy
Food Ingredients	Poland
Garments	UK, Ireland

Hats	UK, Ireland
Chopsticks	USA

Curtain Walling

Aluminium extrusions	Ireland, UK
Sheet Aluminium	Ireland, UK
EPDM Gaskets	Ireland, UK
Aluminium coils	Ireland, UK, Sweden, Vietnam
Steel coils	Ireland, UK, Sweden, Vietnam
Finished Panels	Ireland, UK
Coatings (Various)	Ireland, UK

Security products

Fencing (Powder Coated)	UK, New Zealand, Australia
Fencing (Galvanised)	UK, New Zealand, Australia
Crowd Barriers	New Zealand, Australia
Cameras UK	UK
Locks	USA, UK, Ireland, Australia, Canada, Netherlands,

Musical Instruments

Wind instruments (saxophone, clarinet, flute, trumpet, tuba, bassoon, accessories)	USA, Japan, UK, Ireland
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String instruments (Violins, guitar, bass, amplifier, accessories)	USA, Japan, UK, Ireland
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Percussion instruments (Drum set, Cajon, rhythm instruments, accessories)	USA, Japan, UK, Ireland
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Vending & Refrigeration

Glass doors	India, USA
Compressors	India, USA
Evaporator / Condenser Coil	India, USA, South Africa

Steel Products

Steel rods for drawing	Vietnam, USA, Australia, Canada
Aluminium rods	Vietnam, USA, Australia, Canada

Strategic Partners



International payments – expertly done.

Any business which makes international payments will be aware of the highly volatile nature of the currency markets and the effects fluctuating exchange rates can have on their bottom line.

Large corporations can afford to employ teams of market professionals to manage foreign exchange risk at enormous cost. The question is, how can small and medium sized businesses on the island gain access to the same specialist resources to protect themselves from similar risks, but at a fraction of the cost?

Over a decade ago, HiFX's founding partners realised that by minimising unnecessary banking overheads and investing in technology, they could offer both companies and private individuals significantly better exchange rates and provide an exceptional foreign exchange service with no hidden fees. As a result, HiFX are one of the best known currency specialists in the UK with a reputation for consistently offering highly competitive, bank beating exchange rates.

Their corporate services include:

- **FX Dealing** - Highly tailored to your individual requirements, simple, fast and cost-effective, our telephone based Corporate FX Dealing Service is only available for clients who trade in excess of £1million per annum. Your personal dealer will act as your eyes and ears in the market, providing you with all the tools and information you need to get the best exchange rates and manage your company's foreign exchange more cost effectively.
- **Corporate Online Payments** - designed for businesses which transact £1million or less of foreign exchange a year, HiFX Online allows businesses to convert £50 – £300,000 at the touch of a button and gives you the quickest, easiest and most cost effective way to pay overseas suppliers and staff, receive international payments, settle invoices and conduct business abroad.
- **FX Advisory** - As your trusted **foreign exchange consultants**, the HiFX Advisory Team does not transact your foreign exchange; we simply provide you with the very best, bespoke advice to protect your business from foreign exchange market risk. Unlike our dealing services, the FX Advisory Team works on a non-transactional, fee-based consultancy basis and does not disrupt your existing banking relationships in anyway.

For more information please contact:

Robert Jackson

HiFX

Tel: +44 (0)1753 752626 or by email: robert.jackson@hifx.co.uk

Spanwall

SPANWALL

One of the UK & Ireland's most experienced and respected architectural façade designers and solution providers.

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Spanwall is one of the UK & Ireland's most experienced and respected architectural façade solution providers. By offering a specialist panel design service and innovative wall cladding products like the RF50 Concealed Fix Rainscreen Systems, we can supply a complete façade solution to any project.

With over 40 years' experience in the design, development, manufacturing and finishing of high-performance architectural wall cladding systems, Spanwall has the expertise and the equipment to bring every building façade to life.

From simple designs right through to the unusual or technically complex, our team are specialists in helping internationally respected architects transform their ideas into successful projects that can be completed on time and on budget.

Our purpose built, 7,500 m2 factory just outside Belfast, allows us to work on projects of all sizes, while our state-of-the-art equipment helps us recreate almost any design ambition in three dimensions.

Our reputation has been built on a commitment to research and design development along with excellent service and we have shown we can translate a concept, a vision or a sketch to a finished architectural solution.

For More Information please contact:

Keith Toner

SPANWALL

Tel: +44 (0) 2890 815303 or by email: ktoner@spanwall.com

Testimonials

"European Business Link has now successfully worked with Karacha for almost 2 years. In this time they have expediently sourced numerous manufacturers across a wide product base. EBL Global's china office is a truly efficient and professional operation; the girls speak excellent English while retaining all the local knowledge and business acumen required for negotiating successfully with small and large Chinese owned factories. If you travel to Asia with EBL Global you'll find your itinerary is extremely well planned to ensure the utmost is gained from your trip and if you do have any free time you'll find the girls ready and willing to

show you the sites – even on their days off! A friendly, helpful and professional company who will no doubt assist in sourcing many more products with us in the year ahead."

Adam Ewart, MD, Karacha Ltd

"In 2006 our company Smallsports Ltd was formed with the assistance of an 'Invest NI ' scheme.

Our business plan was to source and import products from the far east. After several attempts to find a reliable factory and warnings about potential problems if new to the processes we were delighted to contact Gary McBlain of EBL Global.

With an obvious speciality in this field EBL Global made the process of sourcing and importation of goods a straightforward exercise.

We were delighted with the products sourced for us by Gary and his professional staff in China.

Since then we have visited the Canton Fair in China with Gary and again were impressed with the service provided by his company in matters of advice and mentoring.

This is an excellent Company to deal with and without their expertise I am sure our company would have endured many problems.

I wish Gary and his staff continuing success !!"

Stephen Brown
Director
Smallsports Ltd

"I would like to confirm how happy we have been with the services of EBL Global since first contracting you back in February 2006.

Our trip to China was a great success, that I am sure would not have been the case without the assistance of Winnie, who conducted herself in a most professional manner and gave us the confidence to undertake our business without worrying about the language barrier and the potential of getting lost everyday.

We got exactly what we wanted out of the trip and since returning we are now in the process of testing samples with a view to placing orders for parts which will reduce our costs dramatically. Winnie is continuing to represent Allsops Ltd while negotiations with suppliers are taking place and the communication has been excellent.

It has been a pleasure doing business with EBL Global and we would recommend your services to anyone"

Tony Hepworth
HR Manager
Allsops Ltd

"We always use EBL Global. to source our products. They have successfully sourced our requirements and helped our company with all the import regulations. They are also nice people to do business with.

Highly recommended"

David Knight
Managing Director
Staylock Ltd

Words from the Managing Director:-

"The company was formed in 1989 as a manufacturer of polythene bags. It has grown steadily since then and following the visit in November 2004 to China with EBL Global. we are now looking to exploit the opportunities that the Chinese manufacturing industry offers the world by looking to become sole European agents for a range of plastics machinery."

"Dear Gary,

From the first contact with yourself and with Winnie in China. I have found the service offered by EBL Global to be faultless. On our recent visit to China we found the itinerary prepared by Winnie went like clockwork despite being a very full and busy schedule. China is an extremely difficult place for a non Chinese speaking person to be and without the excellent organisational skills and willingness of Winnie to help with all our requirements; we would undoubtedly have been completely lost.

Since our return Winnie has negotiated prices on our behalf, she has gained answers to many many questions from the suppliers and we are now pleased to place the first order for machinery. I think, had I attempted to deal direct, we would have paid a much higher price to the supplier than has been secured by Winnie and the commission paid for her services is more than covered by these savings.

I would recommend EBL Global to anybody and have done.

Kind regards"

Stephen Cane
Managing Director
Cransford Polythene Ltd.